



SUMMIT PACK

04 - 05 OCTOBER 2023

VENUE: MULUNGUSHI INTERNATIONAL
CONFERENCE CENTRE, LUSAKA, ZAMBIA

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Introducing ZIAFIS 2023 - The Annual Summit and Projects Showcase Exhibition in Lusaka, Zambia!

Join us for this two-day event from 04-05 October 2023, where we will gather leaders, investors, policymakers, and stakeholders from around the world to address critical issues and promote investments in Agriculture and Climate Smart Food Systems Development.

ZIAFIS 2023 THEME

"Mobilising Capital Investments for Agriculture & Climate Smart Food Systems Development, to Ensure Local, Regional and Global Food Security,"

Explore investment opportunities, showcase innovative projects and technologies, network with industry experts, and engage in thought-provoking discussions. Whether you are an investor, producer, manufacturer, policymaker, or NGO, ZIAFIS 2023 offers a platform for meaningful conversations and strategic partnerships in the agricultural sector.

Don't miss out on this opportunity to contribute to a more sustainable future. Register now and be part of the conversation at ZIAFIS 2023





EVENT BROCHURE

THEME:

MOBILISING CAPITAL INVESTMENTS FOR AGRICULTURE & CLIMATE SMART FOOD SYSTEMS DEVELOPMENT, TO ENSURE LOCAL, REGIONAL AND GLOBAL FOOD SECURITY.

"African agriculture today is among, or is, the most under-capitalized in the world. Only seven percent of arable land in Africa is irrigated, compared to 40 percent in Asia."

— *Eleni Zaude Gabre-Madhin*



Host Country
Zambia



Host Venue
Mulungushi International Conference Centre



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*DON'T MISS THIS UNIQUE
OPPORTUNITY TO BE PART OF
THE CONVERSATION AND DRIVE
INNOVATION IN AGRICULTURE
AND FOOD SYSTEMS FOR A
MORE SUSTAINABLE FUTURE.
REGISTER NOW FOR ZIAFIS 2023!*





SUMMIT'S KEY INVESTMENT FOCUS AREAS

- Investment Focus on Crop & Livestock production
- (National Priority Status Projects and Others);
- Investment Focus on Post-Harvest Technologies a Investment Focus on Agri-Processing and Manufacturing;
- Investment Focus on Public-Private-Partnerships (PPPs);
- Investment Focus on Climate Smart Agriculture;
- Investment Focus on Mechanisation and Precision Farming;
- Invest Focus on Urban and Rural Infrastructure development;
- Investment Focus on development of marketing and distribution networks, locally, regionally and globally;
- Investment Focus on Supporting Smallholder Farmer Schemes, including Women & Youth;
- Investment Focus on Innovative Technologies that will improve agricultural productivity (losses, quantity and quality);
- Investment Focus on Development of turnkey Agriculture Hubs that are meant to attract more Youths into the sector.

ZIAFIS 2023 will take place in Lusaka, Zambia and will run as an annual meeting in the following years. ZIAFIS 2023 isa 2-day summit and projects showcase exhibition event, which will take place from 04 - 05 October 2023.

ZIAFIS 2023 will run under the **theme:**

Mobilising Capital Investments for Agriculture & Climate Smart Food Systems Development, to Ensure Local,Regional and Global Food Security.

This high-level summit will highlight critical issues and also promote investments inherent to the development of Agriculture and Food Systems in Zambia.

ZIAFIS 2023 will offer a platform for conversations among investors, producers, manufacturers, processors, policymakers, government officials, and non-governmental organizations, both foreign and domestic

Delaying action on food systems is “no longer an option,” It is an imperative to transform our food systems to improve the health of people, the health of the planet, and the health of our economies.”

Geeta Sethi, Advisor and Global Lead for Food Systems at the World Bank.





KEY HIGHLIGHTS OF THE Zambia International Agriculture Financing & Investment Summit (ZIAFIS 2023)?

- To foster more broad-based and inclusive economic growth, Zambia has sought ways to diversify its economy and it has targeted agriculture as a priority sector for poverty reduction and food security, since two thirds of the population lives in rural areas and relies on agriculture for income. To achieve this goal, it's critical for the country to partner with Regional and Global Investors that will be present at ZIAFIS 2023, investors who are committed and who believe in the power of Agriculture to transform lives and economies, the Zambian economy in this case.
- While inclusive investor-community relationships might be a good idea in principle, in practice a number of major considerations must be taken into account when pursuing such goals. A number of African countries have drafted legislation and policies to try and achieve a balance between the interests of investors and those of their citizens. Some countries are already in the process of implementing these laws and policies. African governments, in a bid to arrest the socio-economic challenges that have for decades troubled the continent must make sure that the balance is achieved in a manner that will not damage relations between Governments, Its Communities and Foreign investors.
- ZIAFIS 2023 amongst other critical issues will address the issues of looming climate changes. Uncertainty of the current climate conditions need to be addressed and prepared for financially, thus investment meant to mitigate climate change crisis must also be shared or channeled towards preparing the Agriculture sector to thrive during these tough conditions.
- Book writers have been quoted saying for Africa to reach its potential within the Agricultural Ecosystem, it needs to embrace innovative finance models; the same is true at country level. ZIAFIS 2023 will provide a strategic platform to discuss various finance models that Zambia can adopt to reach its full potential on the Agriculture front.
- The challenges facing global agriculture in the coming decades are monumental, both as a provider of food and, more broadly, as an engine of growth in developing countries. The sector will have to feed a projected population of 9 billion people by 2050. The Food and Agriculture Organization (FAO) estimates that an average annual investment of USD 209 billion is needed to meet the projected demand for food in 2050—and even more is required to eliminate hunger, and target poverty and malnourishment (FAO, 2012a). ZIAFIS 2023 is a strategic platform to discuss and set up Zambia as one of Africa's key players to contribute to Local, Regional and Global Food Security.





Why Mobilising Agriculture Capital Investments is Key to Zambia's Socio-Economic Transformation?

In Africa, amongst a broad range of factors that have created favorable conditions for economic transformation through Agriculture, lack of adequate capital investments has been a crucial factor for this transition to be a reality. If mutually beneficial investment policies are set and tenure security regulations improved, infrastructure developed etc. Investments in Zambia's Agriculture sector could see the country becoming A Regional and Global Food Security hub; and more so providing a successful Agriculture and Food Systems development case study.

1. Maximise the country's Agri Production and Agri Processing Capacity

Agriculture accounts for about 20 per cent of Zambia's GDP. It has the potential to be a major source of economic growth, given the country's abundant fertile land and good rainfall. Agricultural productivity is very low by global standards. Faster agricultural growth is also critical to reducing rural poverty. Driving capital investments into this sector, for production and agro-processing, will double if not treble Zambia's socio-economic growth.

2. Development of Key Infrastructure

One of the main hindrances to Africa realizing maximum benefit from key sectors like Agriculture is poorly developed infrastructure. One of the key objectives of ZIAFIS 2023 is for Agriculture stakeholders to discuss these challenges and come up with innovative financial solutions to tackle them. Some of the known areas that need an overhaul are a flexible and accommodative regulatory framework and security of tenure that is mutually beneficial to investors, Government and local citizens of each country. Once achieved, this will create an investor friendly environment that will attract investments towards infrastructure development that is critical for development of Zambia's Agri Industry and related Food Systems.

3. Creating Employment

Zambia, like any other African country is pregnant with potential to become a successful Global Agriculture case study. The potential will remain a dream if we are not proactive in mobilising capital investments for development. Agri development is pivotal in helping countries move ahead through job creation, inclusive of youth and women, technology advancement, skills transfer, and research and development. Thus ZIAFIS 2023 is a cooking pot for policies and incentives that will sustainably grow Africa's agriculture development agenda. This will significantly reduce Zambia's unemployment rates.

4. Private Sector Participation

African leaders are eager to move away from dependence on aid and the accompanying conditions imposed by donors. This development has spurred a rising technocratic class in Sub-Saharan Africa that is well aware of the challenges to raising income and competing globally, including infrastructure, agriculture investments, regulations and maintenance. However the promotion and drive of capital investments in Zambia's agriculture industry is set to attract more private sector participation, which will boost production, motivate for agro-processing and produce high quality finished products for local consumption and ultimately for the regional and global market.

5. Boost Foreign Exchange Revenue

Most African Governments have dire need of foreign exchange for various economic reasons, and Zambia is not excluded. A drive in mobilization of capital investments will allow for processing food systems to be set up, this will see production of high-quality products, some that will be exported and fetch higher prices compared to low earnings from the export of unprocessed products. ZIAFIS 2023 is a strategic platform to foster the development of Zambia's agriculture and food systems including agro-processing.





WHO MUST ATTEND ZIAFIS 2023?

WHY YOU MUST ATTEND ZIAFIS 2023?

Farmers & Cooperatives

Agro-Processing/Manufacturing companies

Agro companies

Plant & Equipment Suppliers

Power & Energy Utilities

Related Governmental Ministries and Bodies

Local and International NGOs

Law Firms

Private Equity Firms

Institutional & Private Investors

Development Financial Institutions

Retail & Corporate Banks

Media

Logistics companies

IT Companies

- ZIAFIS 2023 is a convention of key stakeholders across the Agriculture value chain, from Investors to Farmers to Government to discuss the challenges (top of the list being capital investments) being faced in developing Zambia's agriculture sector and come up with possible solutions to mitigate these challenges.
- ZIAFIS 2023 will also feature case studies and projects presentation sessions, where agriculture players from across the continent share their current projects, including their success stories, with investors that will be part of the Summit.
- Regional & International Retail and Commercial Financial Institutions, Private Equity Firms, DFIs, Angel Investors, High Networth delegates, Governments and related players will be present to make ZIAFIS 2023 a well-rounded event that is significant for formulating and upholding policy and also promoting vast opportunities within the Zambia's Agriculture domains.
- ZIAFIS 2023 will provide the best opportunity for your company to exchange ideas, share information and form partnerships to strengthen your operations in Zambia. Attendees will be able to learn, forge new relationships, develop existing ones and deepen their understanding of Zambia's agri-related challenges, opportunities and goals.
- To realise the potential Zambia's Agriculture industry and how it will affect your organizational structure.
- Be part of an exhibition where companies will showcase their different Agri Projects before an audience of local and international financiers.
- Raise your public profile and build your brand image.





Zambia International Agriculture Financing & Investment Summit (ZIAFIS 2023) In a Glimpse

KEYNOTE PRESENTATIONS

Hear from renowned industry thought leaders during keynote presentations. You will gain an understanding of actionable ways to adopt in your pursuit to come up with inclusive policies that will allow for successful implementation of agriculture and food systems development.



PROJECTS SHOWCASE & DEAL MAKING SESSIONS

Projects showcase by Private & Public Companies, Small Holder Associations, and Youth & Women Groups etc. through presentations and dedicated company exhibitions, will take centre stage at the ZIAFIS 2023 in line with the theme to drive investments in key areas. There will also be strategic zones known as Deal Making Lounges (DMLs) where companies, investors, Governments representatives etc. can meet to further discuss any potential synergies that may have arisen from panel discussions or from keynote presentations.



SPECIAL EVENTS & NETWORKING

A Gala Dinner on the evening of the 1st day will provide a relaxed atmosphere for attendees to have fun, mingle and socialize. Plans to launch an Agriculture Awards Evening on the 2nd day are underway. These events provide vital networking opportunities which will allow attendees to meet new contacts or catch up with old ones. They will provide the opportunity to build lasting relationships with key professionals and stakeholder groups.



LIVE DEBATES

Join the battle of Great Minds with Agriculture Experts sharing their insights on how best to tackle challenges hindering full implementation of agriculture and food systems development, regardless of efforts to mobilize capital investments.



PANEL DISCUSSIONS

ZIAFIS 2023 will feature an outstanding programme that incorporates an investor exchange and projects showcase along with strategic educational panel sessions.



LIVE MEDIA INTERVIEWS

Establish your individual, business and company brand equity by sharing your experience, insights and recommendations on how best to develop Zambia's agriculture industry.





TOP OF THE AGENDA THEMES

- An urgent need to drive capital investments in developing Zambia's agri-industry to position the country as a strategic regional and global food security hub.
- Promoting investments in Agro-processing as it is critical in transforming Zambia's socio-economic status.
- Formulation of mutually beneficial laws and policies between Government, Investors and Local citizens/ farmers.
- Affordable & sustainable supply of electricity, critical to successfully developing Zambia's agriculture industry.
- Effects of land distribution and ownership in light of efforts to mobilise intensive capital requirements for agri and food systems development.
- Greater attention to the role of agriculture in global climate emissions, with actions by both governments and companies increasingly enacting climate change policies addressing the sector.
- How to invest in innovation to help reduce farm costs and improve profit margins (for example precision agriculture reducing crop input requirements and increasing yields).
- Establishment of structures that will allow for ease of financial access to Small Holder Farmers including Women & Youth in Agriculture.

INVESTMENT FOCUS AREAS AT ZIAFIS 2023

- Investment Focus on Crop & Livestock production (National Priority Status Projects and Others)
- Investment Focus on Post-Harvest Technologies Including Storage
- Investment Focus on Agri-Processing and Manufacturing
- Investment Focus on Public-Private-Partnerships (PPPs)
- Investment Focus on Climate Smart Agriculture
- Investment Focus on Mechanisation and Precision Farming
- Investment Focus on Urban and Rural Infrastructure development
- Investment Focus on development of marketing and distribution networks, locally, regionally and globally
- Investment Focus on Supporting Smallholder Farmer, Women & Youth Schemes
- Investment Focus on Innovative Technologies that will improve agricultural productivity (losses, quantity and quality)
- Investment Focus on Development of turnkey Agriculture Hubs that are meant to attract more Youths into the sector.





ORGANISERS PROFILE

WHO WE ARE:

PUNGWE Agri-Group (Pty) Ltd is a Pan-African Agriculture investment and development advisory group headquartered in South Africa.

Our mission is to mobilise capital investments to develop agriculture industries and climate-smart food systems in African countries. We are currently active in 5 African countries and 1 European country as follows; South Africa, Zambia, Zimbabwe, Tanzania, Malawi, and Germany. We are powered by an experienced and professional team of international bankers, agronomists, legal minds, and business consultants. This allows us to offer world-class service and create turnkey agriculture ecosystems that will ensure that we achieve local, regional, and global food security goals, one country at a time. To date, PUNGWE has done extensive investment advisory and project finance work in different African countries. We continue to work with African Governments in-order to promote socio-economic transformation and sustainable development through agriculture.

WHAT WE DO:

AGRICULTURE INVESTMENT PROMOTION & ADVISORY

Food systems are expected to feed an approximate 9 billion people by 2050, at the same time reducing emissions and protecting the environment. The only place in the world with the capacity to be a global food security hub, though undercapitalised, is Africa. Boasting 65% of uncultivated arable land about 400 million ha, only 10% (40 million ha) is utilised.

It is true what Dr. Adesina said in 2018 during his Public Lecture of the Food and Agriculture Organization (FAO) of the United Nations in Rome, he said "The future of food depends on what Africa will do with Agriculture".

- To compliment efforts by and in partnership with Private Sector Investors, International Development Institutions, World Bank, Africa Development Bank etc. PUNGWE is spearheading agri investments in Africa by crafting and advising on innovative finance models that are a perfect fit for different countries and their unique needs.
- We work closely with African Governments in creating turnkey agriculture ecosystems, from production to agro-processing, (including research, planning, modeling, development, capital raising etc.) that will ensure fulfillment of local, regional and global food security goals whilst preserving the environment.





Zambia International Agriculture Financing & Investment Summit

Z I A F I S 2 0 2 3

SPONSORSHIP & EXHIBITION PROSPECTUS



**04 - 05
OCTOBER 2023
LUSAKA, ZAMBIA**

THEME:

**MOBILISING CAPITAL INVESTMENTS FOR AGRICULTURE
& CLIMATE SMART FOOD SYSTEMS DEVELOPMENT TO
ENSURE LOCAL, REGIONAL AND GLOBAL FOOD
SECURITY**

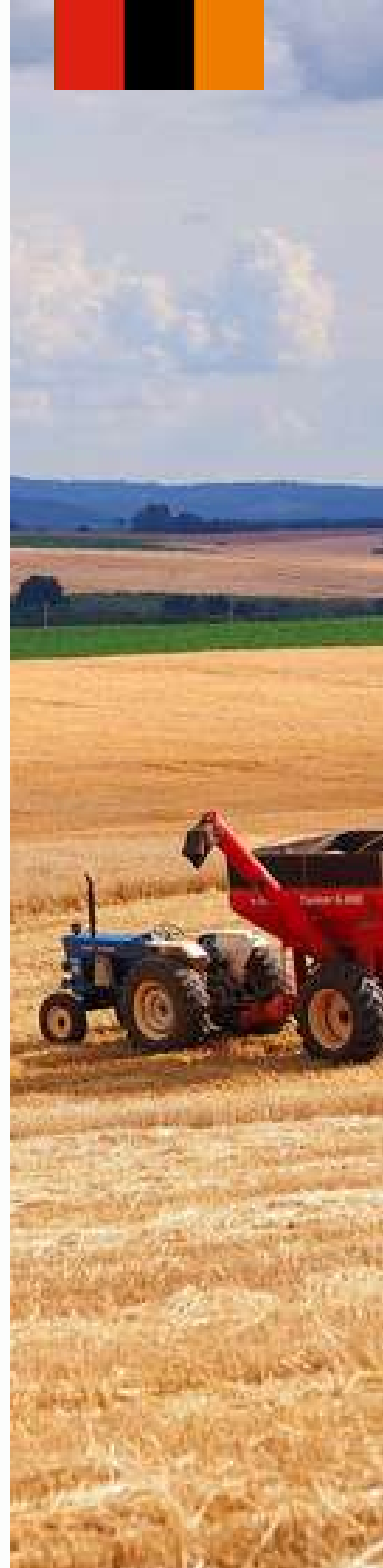
MULUNGUSHI INTERNATIONAL CONFERENCE CENTRE

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MORE SUSTAINABLE FUTURE.
REGISTER NOW FOR ZIAFIS 2023!*





Partner With us and Invest in Sponsorship or Exhibition at the Zambia International Agriculture Financing & Investment Summit (ZIAFIS 2023)

OUR VALUE PROPOSITION

- Position Your Company As An Industry Leader on the Agriculture Financing & Investment Agenda.
- Showcase Your Agri Projects That Are Looking for Financing or Equity Investors.
- Take Advantage of the High Profile ZIAFIS 2023 and Enhance Your Brand-Equity Before Local and International Investors.
- Use ZIAFIS 2023 to Show Goodwill. Customers Love Brands That Care About Spreading Positive Messages and Helping the Community. Linking your business to a worthy cause can draw lasting support and media attention.
- Engage Your Targeted Audience and Deliver on Your Marketing Objectives With a More Dynamic and Interactive Presence by Becoming An Exhibition Sponsor

RETURN ON SPONSORSHIP & EXHIBITION INVESTMENT

- Reinforce your brand position and stand out as a market leader among other key industry stakeholders
- Become an authority in your niche vertical
- Capture a new section of the market by increased visibility
- Have access to VIP lounges where you can network, collect intelligence and forge key relationships in the ambience of a relaxed atmosphere
- Showcase your latest equipment, machinery or service offering in a more visible and memorable way. Remember "If it's not seen, it's not remembered"
- ZIAFIS 2023 is a strategic platform to find non-competing businesses you can collaborate with in the future.
- Get real time face-to-face enquiries and feedback for your products or services
- Collect qualified leads, make sales and build relationships
- Link your business to a worthy cause can draw lasting support and media attention.





SPONSORSHIP PACKAGES

MAINSTREAM PARTNER PACKAGES

TITLE SPONSORSHIP PACKAGE PLATINUM SPONSOR PARTNER

- 30mins minutes Keynote presentation
- A seat offer as one of ZIAIS 2023 Advisory Board Members
- 1 fully equipped standard 27 m² stand (best location)
- Platinum sponsor partner acknowledgement on all our marketing platforms TV, Radio, Social Media etc and company banner on main auditorium entrance
- 12 Free delegate passes
- Slot for 3min video advert during breaks (video to be provided by client)
- Partner logo next to event logo on all event communication tools (including on delegate bags)
- Web banner on event website with link to the sponsor's web site
- 1 double page advertisement in the Summit Magazine, the Zambia Agri Projects Showcase Handbook.
- 1 Sponsor-Branded table at the Gala Dinner
- 6 passes to the Summit VIP area
- Partner brochure inserted in the participant bags
- 5 press release following the event
- Direct access to a Networking Manager who will custom plan all your B-2-B meetings
- Automatic sponsor for business card raffle

Investment Cost =
K750 000 (US\$40 000)

GOLD SPONSOR PACKAGE

- 20mins minutes Keynote presentation/speech
- A seat offer as one of ZIAIS 2023 advisory board members
- 1 fully equipped standard 18 m² stand (best location)
- Gold sponsor partner acknowledgement on all our marketing platforms TV, Radio, Social Media etc and company banner on main auditorium entrance
- 6 Free delegate passes
- 1 page advertisement in the Summit Magazine, the Zambia Agri Projects Showcase Handbook.
- 3 passes to the Summit VIP area
- Partner brochure inserted in the participant bags
- 3 press release following the event
- Direct access to a Networking Manager who will custom plan all your B-2-B meetings

Investment Cost =
K500 000 (US\$26 500)

NB: Please note that all Mainstream Packages come with exhibition (fully equipped or space only depending on chosen package) and a guaranteed speaking slot amongst other benefits.





SPONSORSHIP PACKAGES

MAINSTREAM PARTNER PACKAGES

SILVER SPONSOR PACKAGE

- 15mins minutes Key note presentation
- 9m² fully equipped exhibition stand
- Silver partner acknowledgement on all our marketing platforms TV, Radio, Social Media etc
- 3 Free delegate passes
- Half page advertisement in the Summit Magazine, the Zambia Agri Projects Showcase Handbook.
- 2 passes to the Summit VIP area
- 1 press release following the event
- Direct access to a Networking Manager who will custom plan all your B-2-B meetings

Investment Cost =
K350 000 (US\$18 500)

BRONZE SPONSOR PACKAGE

- 9m² exhibition space only
- Bronze partner acknowledgement on all our marketing platforms TV, Radio, Social Media etc
- 2 Free delegate passes
- Quarter page advertisement in the Summit Magazine, the Zambia Agri Projects Showcase Handbook.
- 2 passes to the Summit VIP area
- Direct access to a Networking Manager who will custom plan all your B-2-B meetings

Investment Cost =
K150 000 (US\$8 000)

NB: Please note that all Mainstream Packages come with exhibition (fully equipped or space only depending on chosen package) and a guaranteed speaking slot amongst other benefits.





CUSTOMISED SPONSORSHIP PACKAGES

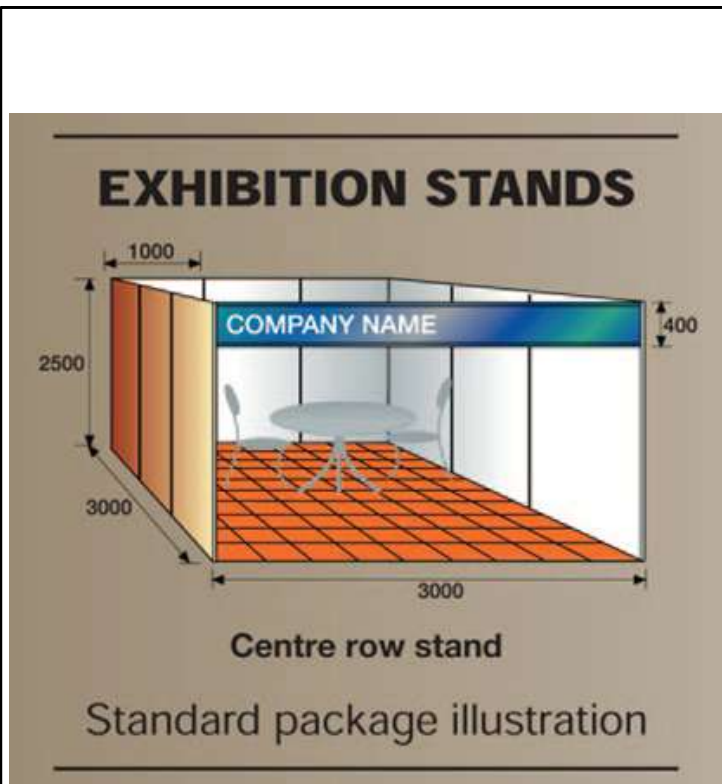
CATEGORY	INVESTMENT	RETURN ON INVESTMENT
Welcome Cocktail Reception	K185 000 US\$9 800	<ul style="list-style-type: none"> • 15 – 20mins speech or interactive engagement with participants. • Branding at strategic areas of the Cocktail Venue (we will do the banner designs for you to approve or you may provide yours) • The choice to invite attendees by an “Invite Only” criteria or an “Open Cocktail” to all • Acknowledge of your company as the Cocktail Reception Sponsor in our newsletters, website, summit magazine etc. • Full page colour advert in summit magazine
Gala Dinner	K280 000 US\$14 800	<ul style="list-style-type: none"> • 15 – 20mins speech or interactive engagement with participants. • Branding at strategic areas of the Dinner Venue (we will do the banner designs for you to approve or you may provide yours) • Acknowledge The choice to invite attendees by an “Invite Only” criteria or an “Open Cocktail” to all of you as the Dinner Sponsor in our newsletters, website, summit magazine etc. • Full page colour advert in summit magazine
Coffees/Tea Sessions	K55 000 US\$3 000	<ul style="list-style-type: none"> • Branding at strategic areas of the Tea/Coffee area (we will do the banner designs for you to approve or you may provide yours) • Acknowledge of you as the Tea/Coffee Sponsors in our newsletters, website, summit magazine etc. • Half page colour advert in summit magazine
Lunch Sessions	Z110 000 US\$5 800	<ul style="list-style-type: none"> • Branding at strategic areas of the Lunch (we will do the banner designs for you to approve or you may provide yours) • Acknowledge of you as the Lunch Sponsors in our newsletters, website, summit magazine etc. • Half page colour advert in summit magazine
Lanyards	Z47 000 US\$2 500	<ul style="list-style-type: none"> • Your company logo on the ZIAFIS 2023 delegate lanyard.
Delegate Bags	K47 000 US\$2 500	<ul style="list-style-type: none"> • Your company logo printed next to summit logo on each and every bag • Pamphlets in delegate bags (at least 1 item insert)
Registration Area	K66 000 US\$3 500	<ul style="list-style-type: none"> • Branding around the registration area (You will have to provide your banners) • Use branded (your logo) stationery at the registration desk, from pens, note pads etc. • Acknowledge of you Reception Area Sponsors in our newsletters, website, summit magazine etc.
Video Adverts	Contact Organiser	<ul style="list-style-type: none"> • Play your product or service offering video in-between strategic summit times
Sponsored Articles in Our Newsletters	Contact Organiser	<ul style="list-style-type: none"> • If you have a timely and related Agri project announcement or contribution or news article you need to publish, our Newsletters will be a strategic platform to use
Sponsored Advert in the Summit Magazine	Contact Organiser	<ul style="list-style-type: none"> • If you have a timely and or related announcement or contribution or news article you need to publish, the Zambia Agri Projects Showcase Handbook is the best suited for that.





EXHIBITION PACKAGES

A: STANDARD EXHIBITION STANDS



Our standard exhibition package includes the following:

- One FREE delegate pass
- Shell scheme
- 1 x table
- 2 x chairs (you can get more upon request)
- Electrical power point
- 2 x lights
- Signage (with your company name)
- Stand cleaning
- Floor space
- Offer to insert your company flyer/brochure in delegates' bags
- Offer to insert your company advert in the Summit Magazine
- VIP Check-in at the summit
- Panel sit offer (optional)
- Offer for a FREE Sponsored article in our newsletter
- Offer for FREE news articles on the summit website news and announcement section

Other Important Items to Note:

- § Companies are allowed to purchase SPACE ONLY (if they want to build their own customised structures) and erect their own schemes or modular stands
- § Minimum exhibition stand or space we have is 3m x 1m

INVESTMENT Cost =
US\$300 per sq. metre (Fully Equipped Stand)
US\$200 per sq. metre (Space Only)





EXHIBITION PACKAGES

B: MODULAR EXHIBITION STANDS

For more info on Modular Exhibition Stands like one below contact us on info@pungwe-agri.africa



SPONSORSHIP/EXHIBITION AGREEMENT FORM

To get details from the sponsor & exhibitor registration forms



SPONSOR REGISTRATION FORM



**Zambia International
Agriculture Financing
& Investment Summit**

Z I A F I S 2 0 2 3

**Mulungushi International
Conference Centre**
04 - 05 October 2023
Lusaka, Zambia



MAIN SPONSORSHIP PACKAGES

FOR TITLE SPONSORSHIP PACKAGE CONTACT ORGANISER FOR RETURN ON INVESTMENT

Platinum Package

Gold Package

Silver Package

Bronze Package

HOSPITALITY SPONSORSHIP PACKAGES

Welcome Cocktail Reception

Registration Area

Gala Dinner

Lanyards

Coffee/Tea Session

Delegate Bags

Lunch Session

Video Adverts

Access our Sponsorship Brochure on the Summit website: <https://pungwe-agri.africa/ziais2023/>

DELEGATES DETAILS

Delegate Name	Designation	Email Address

AUTHORISATION

Signatory must be authorised to sign on
behalf of contracting organisation

Name: _____

Position: _____

Signature: _____

Date: _____

Email: _____

CONTACT US:

Kindly email registration form to: events@pungwe-agri.africa

South Africa:

Chris Mutale - +27 83 337 7532
Tinashe Tafira - +27 61 690 0346

Zambia:

Hope Nyambe - +260 971 777 286, +260 211 848 477
Richard Makukula - +260 977 780 781

For enquiries:

info@pungwe-agri.africa | hope@stimuli.co.zm |
richard.m@pungwe-agri.africa

Website: <http://www.pungwe-agri.africa>

TERMS AND CONDITIONS

REGISTRATION FEES

Registration fees include access to conferences, meals, exhibition area, networking, general public area and all documentation. We reserve the right to host, if need be, networking functions e.g. Gala Dinner and or Cocktail Function.

POLICY

Cancellation for whatever reason should be in writing to organisers; first recommended option is to transfer your registration to a work colleague or attend our next event otherwise where the registrant is unable to attend, and is not in a position to transfer his or her place to another person or to another event, then the following refund arrangements apply; a) Registrations cancelled more than 90 days before the event will be refunded 80% of the registration fees. b) Registrations cancelled less than 90 but more than 30 days before the event will be refunded 50% of the registration fees.

c) Registrations cancelled less than 30 days before the event will NOT be eligible for a refund. However, due to unforeseen circumstances beyond the organiser's control, we reserve the right to compensate you in kind and or by transferring your registration to one of our similar events of choice.

TRAVEL & ACCOMMODATION

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Details of hotels and room rates will be sent to delegates on completion of registration and are subject to availability. After you register, you will receive a confirmation email containing payment methods and all further information about your participation in the ZIAFIS 2023. Registration will only be complete on receipt of full payment.

EXHIBITION REGISTRATION FORM



**Zambia International
Agriculture Financing
& Investment Summit**

Z I A F I S 2 0 2 3

**Mulungushi International
Conference Centre**
04 - 05 October 2023
Lusaka, Zambia



EXHIBITION FEES

US\$300/ZMW Equivalent Per Sq Metre (Fully Equipped Stand)

US\$200/ZMW Equivalent Per Sq Metre (Space Only)

9 sq. metre

12 sq. metre

21 sq. metre

36 sq. metre

15 sq. metre

18 sq. metre

24 sq. metre

45 sq. metre

*For Modular Exhibition Stands Rates contact us on events@pungwe-agri.africa

COMPANY DETAILS

Name Of Organisation

Business Address

Postal Address

Company Vat Reg No.

Telephone Number

Fax Number

DELEGATES DETAILS

Delegate Name	Designation	Email Address
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>
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**OUR STANDARD EXHIBITION STAND
IS A 3M X 3M**

CONTACT US:

It will include the following equipment:

- Rear and side walls (Standard shell scheme)
- Your company name on the stand
- 2 chairs for every 9 sq. metres
- Table
- Spotlights
- Electrical Power point
- Carpet
- Stand Cleaning

Kindly email registration form to: events@pungwe-agri.africa

South Africa:

Chris Mutale - +27 83 337 7532
Tinashe Tafira - +27 61 690 0346

Zambia:

Hope Nyambe - +260 971 777 286, +260 211 848 477
Richard Makukula - +260 977 780 781

For enquiries:

info@pungwe-agri.africa | hope@stimuli.co.zm |
richard.m@pungwe-agri.africa

Website: <http://www.pungwe-agri.africa>

TERMS AND CONDITIONS

REGISTRATION FEES

Registration fees include access to conferences, meals, exhibition area, networking, general public area and all documentation. We reserve the right to host, if need be, networking functions e.g. Gala Dinner and or Cocktail Function.

POLICY

Cancellation for whatever reason should be in writing to organisers; first recommended option is to transfer your registration to a work colleague or attend our next event otherwise where the registrant is unable to attend, and is not in a position to transfer his or her place to another person or to another event, then the following refund arrangements apply; a) Registrations cancelled more than 90 days before the event will be refunded 80% of the registration fees. b) Registrations cancelled less than 90 but more than 30 days before the event will be refunded 50% of the registration fees. c) Registrations cancelled less than 30 days before the event will NOT be eligible for a refund. However, due to unforeseen circumstances beyond the organiser's control, we reserve the right to compensate you in kind and or by transferring your registration to one of our similar events of choice.

TRAVEL & ACCOMMODATION

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Details of hotels and room rates will be sent to delegates on completion of registration and are subject to availability. After you register, you will receive a confirmation email containing payment methods and all further information about your participation in the ZIAFIS 2023. Registration will only be complete on receipt of full payment.

AUTHORISATION: Signatory must be authorised to sign on behalf of contracting organisation

Name: _____ Position: _____ Signature: _____

Date: _____ Email: _____

DELEGATE REGISTRATION FORM



**Zambia International
Agriculture Financing
& Investment Summit**

Z I A F I S 2 0 2 3

**Mulungushi International
Conference Centre**
04 - 05 October 2023
Lusaka, Zambia



REGISTRATION FEES

	Discounted Rate - Local	International Delegates
Delegate Fee	ZMW 1 000	US\$100

COMPANY DETAILS

Name Of Organisation
Business Address
Postal Address
Company Vat Reg No.
Telephone Number
Fax Number

DELEGATES DETAILS

Delegate Name	Designation	Email Address

AUTHORISATION

CONTACT US:

Signatory must be authorised to sign on
behalf of contracting organisation

Name: _____

Position: _____

Signature: _____

Date: _____

Email: _____

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CONTACT US FOR FURTHER INQUIRIES

South Africa Address:

PUNGWE Agri-Group, 2nd Floor, West Towers, Nelson Mandela Square, Maude Street, Sandton, Johannesburg, 2196

Telephone & Contact Names:

Chris Mutale - +27 83 337 7532

Tinashe Tafira - +27 61 690 0346

Email Address:

info@pungwe-agri.africa

Zambia Office Address:

STIMULI PR, The Hub, 10117 Akashambatwa RD, Olympia Extension, Lusaka

Telephone & Contact Names:

Hope Nyambe - +260 971 777 286, +260 211 848 477

Richard Makukula - +260 977 780 781

Email Address:

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